

BUSINESS  
MARKETING  
REAL ESTATE

# CONSOLIDATED RESOURCES OF AMERICA, INC.

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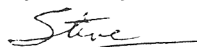
Dear Sonny,

How's everything in Nashville? I wanted to take a few minutes away from my schedule to tell you folks at Varsity just how grateful I am that I spent my summers during my college career at the University of Kentucky selling books and eventually managing other college students on the field as well as at school.

Each day I am continually confronted by situations that I was trained to handle while at Varsity. By dealing with such challenging conditions at a young age, my capacity to cope with problems while maintaining a positive attitude has been a tremendous asset in my present business dealings. Rest assured that most of the problems in the oil business are not with drilling rigs, pipelines, or the geology of the earth. Rather, they're with geologists, engineers, roughnecks, farmers and investors. They're People Problems--and whoever can deal with those most effectively are the most successful in this industry.

With every passing day I grow more appreciative of the opportunity I had to visit the 15,000 - plus homes that the Varsity experience afforded me in six summers. My parents feel very fortunate that my two brothers and I had the chance to get a taste of what life had to offer us while we were still in school. Not only did we mature a great deal, but our confidence to face the future gives us a definite edge on the scores of people around us who have no hope for the future and surround themselves with negative thoughts and circumstances. Thank - You so much for helping me to develop the proper outlook on life; it makes all the difference!

Very Truly Yours,



Steve Hester

Director of Lease Acquisitions/

Illinois Basin



Energy for America's Future.