

Mr. Glenn Ransom
Varsity Internship Program
P.O. Box 141000
Nashville, TN 37214-1000

Dear Glenn,

I am writing to share with you some of my feelings about the Varsity Internship Program.

Last year when my son, Andy Marsh, approached me about the job he was doing the following summer, I was **not** very happy. Going door-to-door selling books!! Was he crazy? I thought so. I did **not** want him to do this. As most mothers, I was worried about many things. One, the people he might meet at some houses. Two, getting doors slammed in his face could be pretty depressing. Three, I couldn't imagine Andy being totally independent. I thought he was not ready for this.

In spite of my feelings, Andy's mind was made up. I refused to sign for him to do this, but his father signed the papers.

I knew Andy was very outgoing and friendly, and I hoped he would do well, even though this was not what I wanted.

Andy's summer was spent in Paris, TN and surrounding areas. I talked with him every week and he was doing quite well selling books. I received a printout from the company each week, so I knew exactly where he stood.

His enthusiasm was always high. He learned to work hard, meet new friends and use his own money for his expenses. The rest of his earnings were sent to the company and Andy received a check at the end of the summer.

I was able to attend the company's Awards Weekend in November in Nashville. I was very impressed with so many fine young men and women who had worked so hard and done so well financially, as well as growing up a lot during the summer.

Andy will be going out again this summer and I have to say I have no reservations about it this year.

The Varsity Internship Program has been good to Andy and stood by all their promises. I know Andy will do well this summer and I wish him my love and I'll try not to worry too much.

If there are any questions I can answer for other parents, I would be glad to do so.

Sincerely,
Pat Andres
Louisville, KY