



## *Child Evangelism Fellowship of South Dakota Inc.*

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Dear Glenn,

You asked us a long, long time ago to write a letter on our thoughts about the Varsity Company.

We have two boys who have sold for your company. Owen has sold for two years, and Aaron sold last year. Both boys are planning on selling again this year.

When Owen first told us about his interest in selling books for the summer, we were not overly enthusiastic. After all, Tennessee and North Carolina are a very long way from South Dakota. He was a very determined young man, though, and made up his mind that he really did want to sell books, with or without parental support.

Owen not only did very well his first summer, but he also convinced us that book selling was a wonderful opportunity for him. Owen grew up a lot that first summer. He has become more mature, disciplined, responsible, confident and able to deal with people. The best change we saw in him was a spiritual growth; he learned to depend on God. And I might add, we did too!

So, when second son, Aaron decided that he wanted to sell books, his decision was met with more enthusiasm. We've seen the same changes happen in Aaron that we saw happen in Owen.

There are five more McCullough's still at home. And should any of them also decide to sell for Varsity Company, they will have our blessing.

Thanks for your work with our boys, Glenn. We've seen you go out of your way time after time to help and encourage the. We are pleased that both boys think so highly of you and that you are such a Godly role model for them. May God bless.

Sincerely,  
Steve and Roberta McCullough