

Dear Varsity,

My first exposure to Varsity was when Glenn called his freshman year about this “great” company he wanted to work for in the summer. His Mom answered the phone and was not impressed. She did not want her son being so far away from home. Glenn then asked to speak to me. I advised him to make his own decision on what he felt was right. Young people need to learn responsibility early in life and become accountable for their decisions. Glenn told me he would clear \$4,000 the first summer and I said no more than \$2,000. He exceeded his goal.

The second awards banquet we attended you said these kids after working three to four summers for Varsity would be four years ahead of their peers. I thought “oh yeah, I’ve heard that before”. After watching my son and others for the last six years, there is now no question. I didn’t consider the job would lead to management, but when I saw and heard Glenn interview others, I realized he had learned much.

It really took a load off me because I had quit my job to run for Congress. Glenn had not received financial support from me after his second year in college.

I’ve been in the business world over thirty years mostly in banking and insurance and now pastor a church. It’s rare to find a company such as Varsity with Christian values and where students come first.

We live in a world that’s so undisciplined and uncommitted. For my son and I’m sure many others it’s been of tremendous value to be away from home taking care of essentials, learning how to budget, growing up and becoming responsible.

I know we played a major part in Glenn’s growth, but he has learned so much more being with Varsity.

Thank you for helping others to help themselves and at the same time helping other young ambitious adults do the same.

In Christ,  
Frank Ransom