

RE: THE THOMAS NELSON INTERNSHIP PROGRAM-VARSITY DIVISION

Dear Parents;

My son, Jay, told me toward the end of his freshman year at ASU that he was going to work for the Varsity Division of the Thomas Nelson Internship Program. He said that he going to sell books all summer “door-to-door” and that he would be back in time to start school with enough money to pay for his next year at college after paying for all expenses while he would be away.

When he told me this, I was sure that he was making a big mistake. I really thought he should stay home and be a lifeguard for the city of Phoenix so he could save \$2,000 for school. I was also sure that his opportunity was not legitimate and that he would be cheated out of most of his earnings by these “people”.

I have to admit that I have never been more wrong about anything in my life. I am so grateful that Jay did get the opportunity to work for Varsity. He cleared more than twice the amount of money in the first year than he would have made in his usual job, even after paying all of his expenses for the summer. Jay did much better the second year and, as he is approaching his third year out in the field, he knows that he will do even better.

Even though this program can be very financially rewarding, I consider the other benefits much more important. With the internship program, the young people really do come first. The training they receive is invaluable to their future success both professionally and personally. They really learn how to work hard and be positive and be “winners” in every way. You will be amazed at the new level of self-confidence and maturity your son or daughter will attain in the first year of the program.

I really hope that this letter sets your mind at ease about your son or daughters’ participation in the internship program. I look forward to seeing you this fall in Tennessee at the annual awards banquet that Varsity holds for parents and students to honor these outstanding young people and their achievements.

Sincerely,  
Jan Seville  
(Mother of Jay Seville)