

William Bigler

reviewed Varsity Internship Program.

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Varsity's been developing gritty (Google it) servant leaders for over 30 years, which is when I was fortunate to be selected. My Varsity experience was filled with high-caliber people, training and opportunity that made me a better sales person, entrepreneur, writer, IT guy and, most importantly, a better husband/father. Full disclosure: It did not help my golf game.

Learning the importance of building trust and being trustworthy was the most valuable lesson to me today. Trust is the critical success factor when facilitating successful outcomes with customers, executive teams, employees, partners, neighbors and three-year-olds.

The VIP has a tremendous leadership in Glenn Ransom - a servant leader with good character that was the absolute top performer when I was in the program. I can't overstate the value (or the rarity) of the opportunity to learn from someone that models excellence in character and performance.

For these and many other reasons I highly recommend VIP as a personal development experience that can pay a big check at end of the summer and dividends for life.

Paying it forward with gratitude,

William "Spike" Bigler
1986 Triple Crown Winner, VIP - Arizona State University
CTO Practice Leader, HP Software – Americas