

Mr. Glenn Ransom  
Varsity Internship Program  
Nashville, TN 37214

Dear Glenn,

Thanks so much for being there for Beth this summer when she needed help finding a new car. It's good to know that she is working with a supportive team, not just to insure her success with Varsity, but because it serves as a good example for her to follow in business team relations in the future.

Varsity has presented Beth with challenges (It's not easy to challenge her, by the way!) and has taught her many basics of running a business in the hands-on fashion that makes learning stick. You could almost call it Varsity "apprenticeship" except that your grads carry their training into a diversity of walks in life—not just bookselling.

I was especially glad that Beth chose to attempt team leadership this second year. Management skills take them from being "students" to being players in the professional world and achieving independence. (It's also nice to have the extra college credits.) As a parent, I never stop looking towards that goal of self-sufficiency for my children.

Sincerely,  
Lisa M. Barton