

ATTENTION: TO THE PARENTS

RE: VARSITY PROGRAM

My son Todd Rubinstein, entered the Varsity Program during the summer of 1988 and will be returning this summer of 1990 to complete his third summer with the sales program designed to assist college students acquire sales, personnel and managerial skills.

Focused on the company's legitimacy was my initial concern. Then, my apprehension continued with the fact that Todd would be so far away, and should I allow him the responsibility of leaving for the entire summer by himself. As soon as I was convinced the Program was designed to nurture the student's growth, I felt easier in letting him make that decision for himself.

The results of two Varsity summers were outstanding and I feel so strongly that any college student approached with this particular opportunity should search deep to discover if this program would satisfy an individual's personal growth needs.

The changes I experienced with Todd have been tremendously positive.

1. He has experienced an inner growth and positive self-esteem that one does not have the opportunity to achieve at so young an age.
2. He is far more verbal and confident than ever before.
3. Todd's ability to meet and deal with people with far more insight and understanding.
4. The Varsity Program also provided Todd with an excellent summer income.

Todd's overall growth was phenomenal and he is at present completing his first year in law school. I, also, had the pleasure of meeting Sonny Crews, the Director of Sales for the Varsity Program, which is a division of the Thomas Nelson Publishing Company in Nashville, Tennessee. Sonny is a remarkable person and respected by everyone who comes in contact with him.

The Varsity Group Program and all the other people I have met connected with this Program are positive, outstanding, caring and extremely professional individuals.

All I can say at this point is that I wish I had had the opportunity presented to me when I was in college. It's unbelievably great! Should any parent wish to speak with me in more depth I would be only too happy to expound on the opportunity and answer any questions of concern. I can be reached at (602)-946-2009.

Best regards,  
Judith Rubinstein Jacobs