

Dear Varsity,

Please, consider this letter as a means of communication to express my appreciation and admiration of Varsity.

Those (3) summers ago, Meredith's mother and I hesitantly agreed to allow Meredith to sell for Varsity. The experiences she has gained since that time has made a fairly confident and capable teen-ager develop to an even more confident and capable young woman.

No price tag can ever measure the value of "Life's Experiences" that Meredith has been exposed to through the opportunity of Varsity.

In addition, Varsity has always been there to give Meredith the encouragement and support needed to meet, face and handle the various challenges that certainly emerge in the "World of Sales and Human Nature."

Meredith's mother (Barbara), I'm sure feels the same way I do regarding the positive influence of Varsity on Meredith's life.

We both look forward with pride and enthusiasm in attending the Awards Banquet.

Continued success to you and the entire Thomas Nelson Internship and Varsity.

With much appreciation,
A Very Proud Dad
Joel M. Serling