

Mr. Glenn Ransom,

This is a letter of appreciation, to you and the Thomas Nelson Company, for all the help and encouragement you and the company gave our son this summer. I must admit, that at first, his father and I were very skeptical about him getting into the Varsity Program. We were afraid it was just another “get-rich-quick” scheme. That he would get involved and only get “burned” for his efforts. We were not happy about him being so far away from home, to fend for himself. I just want to tell you, now that the summer is over, how very wrong we were in our thinking.

Rich had a very profitable summer both financially and in experience. We feel that he learned some very valuable lessons. We can see a big change in him since his experience in the Varsity Program. He is more sure of himself and more confident in his abilities. The summer taught him a lot about being responsible and resourceful. The people at Thomas Nelson could not have been more fair to him or treated him any better. From the beginning they prepared him well for the work in the field. They continually encouraged and helped him through some difficult times. Although he had to work long hours, he was paid fairly for his efforts and his sales.

The people we have met in the company, all seem to be honest, trustworthy people. They know what they are talking about and truly want the best for the young people who work for them. We just wanted to let you know how glad we are that Rich participated in the program. He is looking forward to another summer with the company as a team leader with a team of his own. Thanks for being so concerned with today’s young people and especially with ours. It is companies like yours who help build future leaders and strong, responsible young adults.

Sincerely,

Mrs. Richard L. Shanks